

July 30, 2018

## **Reinsurance Trade Barriers and Market Access Issues Worldwide**

I am writing you on behalf of the Global Reinsurance Forum (GRF). The GRF members are Everest Re, Gen Re, Hannover Re, Lloyd's, MAPFRE Re, Munich Re, Partner Re, RenaissanceRe, RGA, SCOR, Swiss Re, Toa Re and XL Catlin. Collectively, GRF members account for more than 65% of global net reinsurance premiums.

### **a) GRF Table of Reinsurance Restrictions and Market Barriers**

The GRF's main objective is to promote a stable, innovative and competitive reinsurance market worldwide. In pursuit of this objective, it periodically updates a table on 'reinsurance trade barriers and market access issues worldwide'. This table, the latest version of which (dated July 2018) is attached, outlines certain key trade barriers and market issues, both existing and prospective, by jurisdiction. It also outlines changes since the GRF's last report on this subject, dated February 2018.

Recent GRF reports on this topic have consistently recorded significant increases in the number and extent of reinsurance trade barriers worldwide. While this report indicates some stability in the number of trade barriers identified, the GRF has noted a trend towards increasing negative qualitative sentiments for trade policy over this period.

### **b) Impact of Reinsurance Trade Barriers**

The GRF remains of the view that trade barriers undermine the efficiency of reinsurance markets and reduce competition, leading to reduced customer choice, higher reinsurance costs and less capacity over the long-term horizon. Growing protectionism is a particularly unfortunate trend at a time when, as research consistently shows, there remains a huge and persistent gap between the levels of economic losses experienced (particularly following catastrophes) and insured levels worldwide.

For reinsurance markets to function optimally, they need to be able to pool different forms of catastrophic and non-catastrophic risk drawn from diverse and uncorrelated regions. Barriers to trade in reinsurance; therefore, undermine the efficiency of reinsurance markets by reducing competition, leading to less choice for consumers and resulting in higher reinsurance costs, less capacity and potential local insurance failures over the long-time horizon.

**c) Concluding Remarks**

The GRF would be pleased to answer any questions you may have about this report and stands ready to discuss what can be done to effectively counter existing and emerging reinsurance trade barriers and market access issues.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Kevin O'Donnell', written in a cursive style.

Kevin O'Donnell  
Chair, Global Reinsurance Forum